

**Agenda Summary**  
**September 11, 2024**

**Agenda Item No. B-3**  
**Ski/Bike Rack Donation**

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**Summary:** Enclosed is a letter from Stowe Vibrancy offering to donate two ski/bike racks to the Town with one being located in front of Akeley and the other being located within the downtown area at the discretion of the Town. Combination ski/bike racks were identified in the Stowe Transportation Study as something that could promote alternative transportation.

**Town Plan Impact:** Conforms with the Town Plan transportation policy, *“The Town will provide a range of transportation options, including roads, public transit and bicycle and pedestrian facilities, to accommodate Stowe’s current and future travel demand,”* and the recreation policy, *“The Town will continue to support opportunities for trail-based recreation, including the development of mountain biking and cross country skiing, to enhance Stowe’s position as a four season recreation destination.”*

**Fiscal Impact:** According to the enclosed letter, “Stowe Vibrancy will cover the cost of purchasing, delivery, and installing the bike/ski racks, with the intention that they will become the property of Stowe. There are no restrictions or conditions on this donation. We understand that after the racks are donated, the Town will reserve the right to relocate them as necessary.”

**Recommendation:** Move to accept Stowe Vibrancy’s donation of two ski/bike racks for the downtown area as outlined in their offer letter.

Stowe Vibrancy  
PO Box 482  
Stowe, VT 05672

Stowe Selectboard  
C/O Charles Safford, Town Manager  
PO Box 67  
Stowe, VT 05672

August 20, 2024

Dear Stowe Selectboard,

The Stowe Vibrancy Board of Directors has been looking at projects to continue to beautify the Stowe Downtown. One of the comments we have received recently was the number of people utilizing the Mountain Road Shuttle Bus or accessing the Downtown from the Recreation Path- - often do not have anywhere to park bikes in the summer/fall or place their skis in the winter. - Stowe Vibrancy would like to purchase and donate to the Town of Stowe two combination bike and ski racks that could be permanently installed by the Town with at least one located in front of the Akeley Memorial Building. The second can be located within the downtown area at the discretion of the Town. I have included a picture of the racks that we would like to donate for your reference. We believe that having these bike/ski racks in town would support Stowe Vibrancy's mission to "to increase the vibrancy of the Town of Stowe through the enhancement of social, recreational, cultural, economic, and physical characteristics of the village." We also believe this addition to the Town Hall will support the Town's goal of increasing the use of alternative transportation, including both bike riding and bus ridership.

Stowe Vibrancy will cover the cost of purchasing- and delivery - of the bike/ski racks, with the intention that they would then become property of the Town of Stowe. There are no restrictions or conditions on this donation. We understand that after the racks are donated, the Town will reserve the right to relocate or remove them as necessary.

If you have any questions or would like to discuss further, please feel free to contact me at [Abby@stowevibrancy.org](mailto:Abby@stowevibrancy.org) or 802-730-3573.

Thank you,

Abigail Bourgeois  
Executive Director, Stowe Vibrancy



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670 Mercer Road | Butler, PA 16001-1840  
 Toll-free: 1-800-284-8208 | Phone: 724-284-1213 | Fax: 724-284-1253  
 www.keystoneridgedesigns.com

DATE:	06/17/2024	CUSTOMER #:	020103
QUOTATION #:	051407-00	SELL TO:	STOWE VIBRANCY
PROJECT NAME:	TOWN OF STOWE		832 S MAIN ST UNIT 1
QUOTE VALID UNTIL:	6/30/2024 * See Expiration Terms & Conditions		STOWE, VT 05672
PAYMENT TERMS:	50% DOWN; BAL PREPAY	CUST NAME:	ABBY BOURGEOIS
EST. LEAD TIME:	TO BE DETERMINED AND WILL BE ESTIMATED UPON ORDER	EMAIL:	abby@stoweibrancy.org
SALES REP:	Tyler Eagan	PHONE:	8027303573
EMAIL:	T.Eagan@keystoneridgedesigns.com		
EXTENSION:	236		
<b>**PLEASE COMPLETE/CONFIRM UPON ORDERING**</b>			
SHIP TO:		DELIVERY CONTACT:	ABBY BOURGEOIS
	67 MAIN ST	PHONE:	(802) 730-3573
	STOWE, VT 05672	DELIVERY NOTES:	

**QUOTE SUMMARY:**

Total Quotation Amount:	\$5,018.00
Payment Required to Activate Order:	\$2,509.00
Remaining Balance Due Prior to Shipment:	\$2,509.00
Pay in Full 2% Discount Amount:	\$4,932.60
(Excludes credit card orders)	
<b>Price subject to change upon quote expiration.</b>	

**SPECIAL CONSIDERATIONS:**

Terms of Sale: 50% down, balance due before shipment

\* All credit card transactions are subject to a 3% processing fee. This fee can be waived if paid by check, ACH or wire transfer.

\* Products and quantities needed are the responsibility of the customer.

\* Please note that this quotation expires on 6/30/2024.

**LINE ITEMS:**

LINE	PART #	DESCRIPTION	QTY	UNIT PRICE	EXT. PRICE
1	0AT10-8T0000S-0012	AT-108-S - ATLANTA BIKE/SKI RACK 7' LONG. BIKE RACK IS 8 CAPACITY WITH APPROXIMATELY 40 CAPACITY FOR SKIS - MATTE BLACK	2	\$2,135.00	\$4,270.00
Total Material Costs:					\$4,270.00
Freight & Packaging:					\$748.00
<b>Quotation Total:</b>					<b>\$5,018.00</b>

I acknowledge that I have received and reviewed the complete terms and conditions of this quotation. By signing this page, I understand and accept all of Keystone Ridge Designs' Terms and Conditions as outlined on this page and all proceeding and subsequent pages of the quotation. See following page for complete terms and conditions.

\_\_\_\_\_  
Authorized Signature



## STANDARD PAYMENT TERMS

Products and quantities needed are the responsibility of the customer. All products are produced to individual customer specification and unless otherwise stated, require a 50% down payment before manufacturing along with a sign off on this quotation. Balance of materials, freight and packaging and sales tax (if applicable) is due before products ship. This payment method is an effective and efficient system to ensure timely production and scheduling, ultimately providing greater cost savings to the client. MasterCard®, Visa®, American Express® and Discover® are accepted payment methods.

- A 50% down payment of total costs is required to activate an order with an approved credit card, check or money order. Check or money order payment orders will be activated upon receipt. Credit card orders will be immediately activated.
- The remaining 50% of total costs is due before the products will ship from the factory. Upon notification from Client Services, the remaining balance is payable by approved credit card, check or money order.
- If payment in full is received along with order activation, a 2% discount will be applied to material costs only. Credit card purchases, expedited orders and orders requiring payment in full to activate are excluded.
- On the day your products ship, Client Services will contact you with pertinent shipping information.

• **Quote Expiration:** Prices on this quote are valid up to and including the date displayed on the "QUOTE VALID UNTIL" line. After that date, a new quote with current pricing must be acquired from the Keystone Ridge Designs quoting department. Prior to quote expiration, the pricing listed on the quote is not considered locked in until all order activation terms are met, including any necessary sign-offs, payments or deposits. These terms and payments must be met in their entirety before the quote expiration date to place an order. Receipt of a PO does not constitute an agreement. An order only becomes active when the Keystone Ridge Designs terms of the sale are met.

## FREIGHT & PACKAGING

Freight and packaging charges to stated shipping address are based on quantities listed on quotation. If the scope of project changes, freight and packaging will be revised accordingly.

Unless otherwise indicated, freight charges do not include unloading and placement. If you require lift gate service (lowering the products to ground level if there is no loading dock), please call for pricing before placing an order.

24-hour advance notification is included with your freight quote. You will receive a call from the shipping company prior to delivery.

## DISCOUNTS

Discounts are applied based on a tiered sales volume structure. If products or quantities change, discount will be revised accordingly.

## TAX

Sales tax will be assessed only to products shipping to or picked up within Pennsylvania and will be listed as a line item on the quotation.

## CANCELLATIONS & RETURNS

A 25% restocking fee will be assessed on returned orders and orders cancelled more than two weeks after placement.

## STORAGE

Storage fees will begin to accrue after one month from the date that the client is notified that the products are ready to ship, or one month after the estimated delivery date (whichever is later).

## LEAD TIME

Delivery dates are estimated dates only and will vary. Delivery dates are to be determined and will be estimated upon order placement. Final ship date notification will be coordinated through our Client Services.

## HARDWARE

Keystone Ridge Designs utilizes high-quality stainless steel assembly hardware where applicable. Anchoring hardware, due to specialization required for each installation, is not supplied. Stainless steel hardware is recommended.

## DELIVERY

The bill of lading is considered the client receipt and should be compared to each delivery for discrepancy. Products should be carefully examined for damage incurred during shipment. Keystone Ridge Designs, Inc.® is not responsible for product damage or shortage once the bill of lading is signed by the client. Inconsistency between order and shipment quantities, as well as product damage, must be indicated on the bill of

lading upon delivery and before the freight company leaves the delivery site in order to file a damage claim with Keystone Ridge Designs, Inc. If damage is found or if there are any concerns regarding delivery, immediately notify Client Services at 1-800-284-8208.

## WARRANTY

Keystone Ridge Designs warrants all products (other than noted exceptions) against material and workmanship defects for a period of three (3) years from the date of shipment.

Keystone Ridge Designs provides a limited warranty on the powder coat finish that is applied to our products for a period of three (3) years from the date of shipment. Exceptions include Burgundy, Sparkle Silver, and any shades of red, white, or yellow. These exceptions are warranted for a period of one (1) year from the date of shipment. Sparkle Silver, white, and yellow powder coated products can apply for the three (3) year warranty with the purchase of an upgraded e-coat primer finish. Limited warranties for certain other light-toned custom colors will be disclosed at time of selection.

Keystone Ridge Designs offers a limited twenty (20) year warranty against structural failure of our steel manufactured products.

Keystone Ridge Designs offers a limited five (5) year warranty against structural failure of any aluminum frame, assembly, or component.

All warranties are available to the original purchaser only and are not transferable. Eligibility of any stated warranty is dependent upon the product(s) being assembled and installed according to the manufacturer's recommendations and instructions. Products are required to be bolted to the surface to prevent theft, damage, movement, or injury. Umbrellas must be anchored in a base 80 lb. or heavier to be eligible for the three-year warranty.

Products damaged by abnormal use, vandalism, accidents, tampering, or acts of nature are not covered by any warranty, expressed or implied. Modifying, altering or repairing products by anyone other than Keystone Ridge Designs voids the warranty.

During the eligible warranty period, Keystone Ridge Designs, Inc.® will, at its option, repair or replace any product or part found defective upon written notification and inspection by our company representative.

Claims must be sent to Keystone Ridge Design, Inc., Attention: Customer Service, 670 Mercer Rd., Butler, PA 16001

## PROPRIETARY STATEMENT

Keystone Ridge Designs, Inc. ® is proud to offer the design community exceptional site amenities. Due to the time and resources invested in designing, manufacturing and marketing Keystone Ridge Designs™ products and services, we pursue design patents, copyrights, trademarks and service marks whenever possible. Any unlawful duplication or misrepresentation of Keystone Ridge Designs™ products or promotional materials will be rigorously protected.

Keystone Ridge Designs reserves the right to alter pricing, product design, materials or construction without notice.

Keystone Ridge Designs' products are covered by one or more of the following Patent Nos. Des. D372,133; D376,270; D380,313; D406,700; D406,701; D413,449; D413,738; D414,952; D418,652; D420,814; D421,515; D421,824; D423,166; D423,239; D424,769; D440,060; D446,399; D449,745; D454,674; D456,579; D457,334; D457,701; D457,738; D457,741; D457,742; D458,044; D459,563; D461,336; D465,679; D465,936; D465,952; D466,318; D466,729; D467,104; D471,368; D474,618; D474,619; D481,890; D506,339; D510,216; D515,856; D629,233; D749,861; D794,971; D818,296; D854,346; D856,018; D891,844; patents pending or Exclusive By Design™.

Keystone Ridge Designs, Inc. designs, manufactures and markets an original and exclusive line of site furniture. In accordance with the United States patent process, our products are officially marked with the designated descriptive numbers and required labeling. We strictly prohibit any other labeling which interferes, mutilates or restricts the legal requirements of product identification.