

Agenda Summary
June 26, 2024

Agenda Item No. A-3

Stowe Rescue Donation – Patient Transport Equipment (Stair Chair)

Summary: Stowe Rescue, Inc. has offered to donate the cost of a Stryker Patient Transport Equipment for the Town to purchase.

Stryker Manufacturing is the supplier of Stowe EMS' main equipment for moving patients. On each of two ambulances we have a gurney/cot, Power Load mechanism, and stair chair. The cots are where the patient is during care, they are secured to the cot with multiple straps in lieu of seatbelts. The cots are powered by batteries and hydraulics which assist with raising and lowering patients, reducing back strains and lifting stress.

Power Load mechanisms are attached to each ambulance and assist with lifting and supporting the gurney/cot during loading and securing the cot to the patient compartment floor during transport with G-force rated capabilities in case of a motor vehicle accident while transporting. The Power Load mechanisms greatly enhance crew member safety by lowering the potential for lifting/reaching injuries when getting patients in/out of the ambulance.

Stair Chairs are what are used when a patient needs to be moved within a residence/on a scene and the gurney cannot reach the patient due to stairs, narrow corridors, other circumstances. Present stair chairs have a track-like tread mechanism that assists when moving a seated patient down stairs; however, when patients need to ascend stairs, crew members need to lift one stair at a time.

The present stair chairs are 18 years old. Present gurneys are seven and nine years old. Stryker has recently announced that the gurney models we have will be at "end-of-life" and no longer supported for parts/service by the end of 2024/early 2025.

This equipment has been accounted for replacement on a schedule within the EMS budget's Equipment Expense line; however, budgetary pressures during the pandemic, and inflationary pressures greatly increasing the cost of Ambulances has kept the department from replacing this equipment in recent years either per the schedule or when an ambulance is replaced.

Stryker has released a new model of stair chair, the Stryker Expedition. This new model is powered, with this enhancement ease of movement and reduction in lifting is accomplished. The Expedition also climbs stairs which is a significant improvement. In addition to the new model of stair chair, with notification that our present model gurneys are nearing end of life, it is time to replace all.

This purchase will greatly improve safety and comfort for patients and crew members. This purchase will assist in getting to a better position relative to the age of critical equipment and reset the replacement schedule.

Town Plan Impact: N/A

Fiscal Impact: Attached is a quote for replacement of both gurneys and stair chairs. The purchase will be approximately \$80,000.00. The Town's private non-profit partner, Stowe Rescue Squad, Inc., has offered to cover the cost of this purchase in full. Present equipment will be traded-in with credit towards the purchase.

Recommendation: Move to approve purchase of Stryker equipment as specified in the attached quote, and accept the gift from Stowe Rescue Squad, Inc. for reimbursement of the expense.



June 21, 2024

To the Selectboard,

As President of Stowe Rescue Squad, Inc., I am writing to share our organizations support of the continuing work of Stowe EMS. We are in a position through private donations to support an upcoming purchase of Stryker Patient Moving Equipment and fully fund this purchase.

SRS, Inc understands that the Town continues to provide for EMS expenditures through budgeting and is looking to contribute at this time due to inflationary pressures being what they are.

Please accept our gift of up to \$82,000.00 towards this purchase.

Sincerely,

A handwritten signature in black ink, appearing to read "Nicholas Chegwidden". The signature is fluid and cursive, with a large initial "N" and "C".

Nicholas Chegwidden, President

Stowe Rescue Squad, Inc.

P.O. Box 291

Stowe, VT 05672



Stowe PP2 + Xpedition

Quote Number: 10902759
 Version: 1
 Prepared For: STOWE RESCUE
 Attn:

Rep: Maggie Flinn
 Email: margaret.flinn@stryker.com
 Phone Number:

Quote Date: 06/06/2024
 Expiration Date: 09/04/2024

Delivery Address		Sold To - Shipping		Bill To Account	
Name:	STOWE RESCUE	Name:	STOWE RESCUE	Name:	TOWN OF STOWE
Account #:	20122062	Account #:	20122062	Account #:	20185329
Address:	350 S MAIN ST STOWE Vermont 05672-4489	Address:	350 S MAIN ST STOWE Vermont 05672-4489	Address:	POBox 730 STOWE Vermont 05672-0730

Equipment Products:

#	Product	Description	U/M	Qty	Sell Price	Total
1.0	650705550001	6507 POWER PRO 2, HIGH CONFIG	PCE	2	\$27,594.84	\$55,189.68
2.0	650707000002	KIT, ALVARIUM BATTERY, SERVICE	PCE	2	\$796.43	\$1,592.86
3.0	650700450301	ASSEMBLY, BATTERY CHARGER	PCE	2	\$696.21	\$1,392.41
4.0	650700450102	ASSEMBLY, POWER CORD, NORTH AM	PCE	2	\$26.25	\$52.50
5.0	625705550002	6257 XPEDITION HIGH CONFIG	PCE	2	\$12,981.25	\$25,962.50
Equipment Total:						\$84,189.96

Trade In Credit:

Product	Description	Qty	Credit Ea.	Total Credit
TR-SPCOT-PP2	TR-SYK PCOT TO PP2	1	-\$2,500.00	-\$2,500.00
TR-EVNC-SEC	TRADE-IN EVAC+CHAIR CHAIR TOWARDS PURCHASE OF STRYKER EVAC CHAIR	2	-\$500.00	-\$1,000.00
TR-SMCOT-PP2	TR-SYK MCOT TO PP2	1	-\$500.00	-\$500.00



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 Phone Number:

Quote Date: 06/06/2024
 Expiration Date: 09/04/2024

Price Totals:

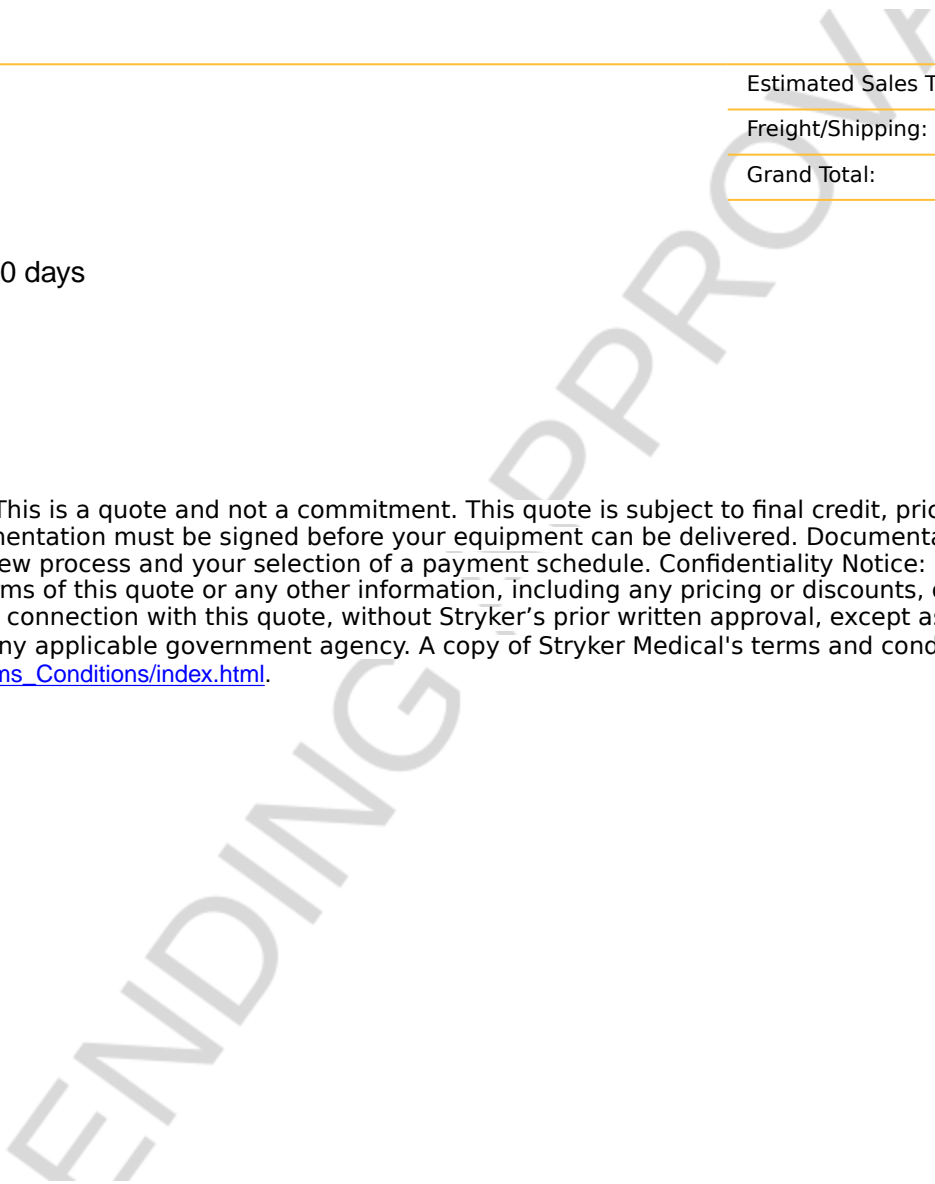
Estimated Sales Tax (0.000%):	\$0.00
Freight/Shipping:	\$1,135.94
Grand Total:	\$81,325.90

Prices: In effect for 30 days

Terms: Net 30 Days

Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html.





Xpedition powered stair chair

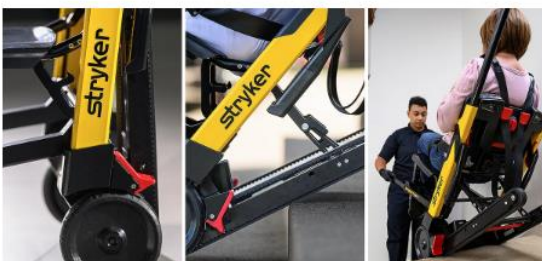


Integrates with your workflow

- Maintains the same folded storage footprint as Stryker's Stair-PRO stair chair while increasing the width of the seat pan, allowing for a wider range of patients.
- Enhance visibility with an intuitive user interface, backlit indicator buttons and bright lights. Two 'go' buttons and multiple speed options allow the caregiver to customize their approach.
- Stryker's Xpedition and Power-PRO 2 powered ambulance cot share the same universal lithium-ion battery and battery charger.

Designed for increased safety*

- Reduced patient tip back while on the stairs in combination with Stryker's patient containment system, to help improve patient psychological and physical safety.
- Allows caregivers to safely and ergonomically move patients up and down stairs, utilizing a powered track to help decrease the risk of caregiver injury and fatigue.
- Integrated head end and foot end lights allows emergency responders to easily see the environment around them and their patients.



Enhances the care experience

- Seamlessly navigate through a variety of terrains and environments on large wheels.
- Designed to help prevent damage to staircases with a flexible belt that conforms to stairs for maximum traction.
- Easily maneuver over obstacles and transition to stairs with improved track ground clearance.