

Agenda Summary
May 22, 2024

Agenda Item No. A2
Highway Dept – Grader Mounted Roller Bid Waiver and Award

Summary:

In 2018, Stowe Highway Department purchased a static roller that attaches to the back of a grader to compact the freshly graded road surface. Since that purchase, this roller has been in operation on one of the two graders, and has proven to be a valuable tool to extend the effectiveness of grading activities. With the ability to compact a freshly graded road surface, the durability is improved, and the surface is noticeably less prone to potholes, wash boarding and erosion. Staff proposes to purchase a second grader mounted roller so that each of the Town’s graders can be equipped. Town has solicited the following pricing through a simplified bid process.

BIDDER	BID AMOUNT
Lycox Enterprises (Manufacturer)	\$37,390.00
United Construction & Forestry (Deere dealer)	\$35,914.00

Staff is only aware of two dealers that sell this product in VT, both of which provided pricing. One is direct from the manufacturer, the other is the Deere equipment dealer. It is noted the product cost and shipping are the same between sources, with some savings offered by United for the Town being an established customer. Staff requests a waiver from the ‘formal bid process’ that is required for a purchase of this amount and request authorization to proceed with a ‘simplified bid process’ in making an award.

Town Plan Impact:

N/A

Fiscal Impact:

Given a mild winter and mud season, there is adequate fiscal capacity within the FY 24 Highway Operating Budget to make this purchase. The roller will then become associated with the 2021 CAT Grader in the Equipment Fund and would be scheduled for replacement in conjunction with this grader in **2046**.

Recommendation:

Move to approve the waiver of a formal bid process and to award the purchase of the Ly-Cox Grader Mounter Roller to United Construction and Forestry in the amount of \$35,914.00.

Quote Summary

Prepared For:
TOWN OF STOWE VERMONT
PO BOX 248
STOWE, VT 05672
Business: 802-253-6146

Prepared By:
GRETCHEN BAKER
United Construction & Forestry
375 Engineers Drive
Williston, VT 05495
Phone: 802-658-2121
gretchen.baker@ucfne.com

Quote Id: 30709170
Created On: 10 April 2024
Last Modified On: 10 April 2024
Expiration Date: 23 April 2024

Equipment Summary	Suggested List	Selling Price	Qty	Extended
LYCOX ENTERPRISES wr90	\$ 37,390.00	\$ 35,914.00 X	1 =	\$ 35,914.00
Equipment Total				\$ 35,914.00

Quote Summary	
Equipment Total	\$ 35,914.00
Filing / Origination Fees	\$ 0.00
SubTotal	\$ 35,914.00
Est. Service Agreement Tax	\$ 0.00
Total	\$ 35,914.00
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 35,914.00

Salesperson : X _____

Accepted By : X _____

Selling Equipment

Quote Id: 30709170

Customer: TOWN OF STOWE VERMONT

LYCOX ENTERPRISES wr90				
Hours:	0			Suggested List
Stock Number:				\$ 37,390.00
				Selling Price
				\$ 35,914.00
Code	Description	Qty	Unit	Extended
WR90-24L	WR90-24RL Hydra slide Oscillator	1	\$ 33,790.00	\$ 33,790.00
Other Charges				
	Freight	1	\$ 3,600.00	\$ 3,600.00
	Other Charges Total			\$ 3,600.00
Suggested Price				\$ 37,390.00
Customer Discounts				
	Customer Discounts Total		\$ -1,476.00	\$ -1,476.00
Total Selling Price				\$ 35,914.00

DATE: 04-09-24

QUOTATION:



LyCox Enterprises, Inc
6508 South Frontage Rd.
Billings, MT 59101

QUOTE #: 040924-WR90-ORL

Phone: 406-294-1936
Fax: 406-294-1935
www.walknrollpackers.com

TO: Town of Stowe
Attn. Brian Richardson
58 River Rd
Stowe, VT 05672
802-730-0444
brichardson@stowevt.gov

Estimated Shipping Date	Shipped Via	F.O.B.	Terms
6 - 8 Wks After Order Placed	Truck	Havre, MT	Net 30 Days
Quantity	Description	Price	Total
1	WR90 Oscillator 24RL Hydra-slide Walk'n'Roll packer/ roller	\$ 33,790.00	\$ 33,790.00
1	Freight from Havre, MT to Stowe, VT	\$ 3,600.00	\$ 3,600.00
			\$ -
			\$ -
	Optional		\$ -
	Articulator - manual lock - \$5,990.00		\$ -
		TOTAL:	\$ 37,390.00

We are pleased to submit the above quotation for your consideration. Should you place an order please be assured that it will receive our prompt attention and follow thru. The quotation is valid until 5/30/2024

COMPANY: _____ DATE: _____

BY: _____ TITLE: _____

Sign and return the acceptance form when ordering

The WALK 'N' ROLL packer/roller is "BUILT WITH PRIDE IN THE USA"

Photo of the Town's current
Walk n' Roll Grader Mounted
Roller

May 22, 2024

